

The



A word from our President

First I want to thank Joseph D'Aprile for his two years of leadership. Joe did a terrific job of steering our Council through some rough times and expanding our membership. I hope to continue on in the same vein. Secondly, I want to thank the members of the council for giving me the opportunity to lead our organization into the future.

High on our agenda this year is making a concerted effort to urge our lawmakers in Washington to extend our NORA funding. This money has played a key role in our training programs (*see page 3*) and in promoting clean, modern oil heat. We have another strong line up of training classes.



I hope our members will take advantage of this program. I have, and I can say that it has proven invaluable. One advantage oil heat has is the high quality of our technical people. That's a big plus for homeowners and plays a vital role in the "art" of the oil dealer.

Dave Davenport, our vice president, is working to add a credit card payment system to our web pages. This added feature will enhance our popular Fischbeck Memorial golf outing, dinner dance and technical classes.

Eli Van Etten

Member survey

Do you believe that Congress will act to limit the impact of speculation on oil prices?

Yes: 1 No: 5

Comments:

No. They seem to be more intent on taxing us more so they can redistribute wealth.

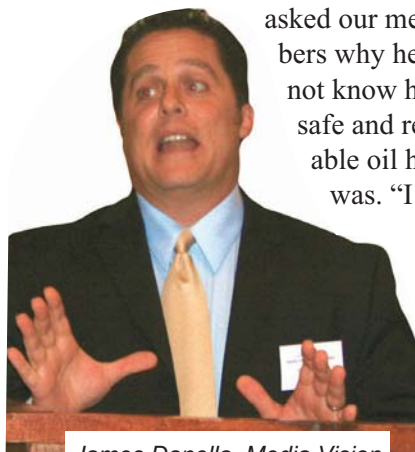
Congress will act but don't hold your breath.

The survey was taken the week of Monday April 5. Six out of 24 members responded.



Ad man: Why don't I know fuel oil is clear, safe?

NEW WINDSOR — James Danella of Media Vision Advertising in Goshen asked our members why he did not know how safe and reliable oil heat was. "I just



James Danella, Media Vision

learned tonight that you can drop a lit match into a beaker of fuel oil and it will just go out! Until this evening I thought that fuel oil was a black tarry looking mess. Now I know it is a clear liquid."

"Why aren't you telling this to homeowners. Believe me no one outside the industry knows these facts. Why keep it a secret? You should shout it from the roof tops."

Danella suggested that we use focus groups and twitter to find ways to get this message out to the general public.



**Attend Membership Meetings.
Keep up with industry trends.**

Members

A&J Hometown Oil

AAA Fuel & Service

Abbott & Mills Oil Heat

Banket Oil LTD

C.D. Parry Co.

Carpenter & Smith Oil

Daley's Oil Service

Dutchess Oil Co.

Erichsen's Fuel Service Inc,

G&S Fuel Service

Heritagenergy

KOSCO (Kingston Oil Supply Co.)

Larson's Oil

Love/Effron Fuel Oil

Mohonk Oil & Co.

Panco Petroleum

Petro/Ryan

Porco Energy Corp.

Russo Fuel

Sclafani Petroleum

SOS FUELS

Stormville Oil

Van Etten Oil Co.

Wallace Oil Co.

Amthor expands

New facility ↓ New truck →



Ken Hadam's big smile is reflected in the rearview mirror as he prepares to drive Blanket Oil's new truck out of Amthor.

Amthor's new facility in Gardiner combines all the work areas under one roof.

GARDINER — Amthor Welding's new facility here combines operations that were scattered in different buildings at its old plant in Walden.

Amthor's first opened its doors as Ed Amthor's Blacksmith Shop in Ellenville in

1928. By 1952 Amthor's main business was farm machinery and trucks. Ed's grandson Arnold "Butch" Amthor took over as president in 1976.

During a recent visit, three trucks were lined up in the main bay, right next to the

parts department. One of them was ready to be picked up by Blanket Oil Ltd. of Pine Bush.

Amthor Welding employs about 40.

A related tank truck business, Amthor International, is located in Gretna, Virginia.

Van Etten Oil has deep roots in Sullivan

MONTICELLO — The old Ontario and Western railway station sits across the road from Van Etten Oil's headquarters. The station is used by the family business for its heating, cooling, geothermal and solar service and installation division.

The line once brought in tank cars. Now the heating oil and gasoline is brought in by their own trucks.

Eli Van Etten, vice president, said they were a member of the HVOHC, maybe 20 years ago. His father once served as president. "We



The truck that started it all has been assigned to parade duty.

decided to re-up our membership because of Joe Loeb," Eli said. "I thought it was time for me to get involved."

His grandfather, Richard Van Etten started the business handling fuel oil deliveries for Texaco from the late 20's into the 30's. Then in 1944, 66 years ago, he became an inde-

pendent oil dealer.

Van Etten also owns and or supplies nine Mobil gas stations in the area. The newest addition to VEO's arsenal of products and services is their propane division.



Photo left Bryan Dole and Tim VanDenburgh, General Manager, stand in front of the new F.W. Web facility in the Town of Newburgh.

Website just got a lot better

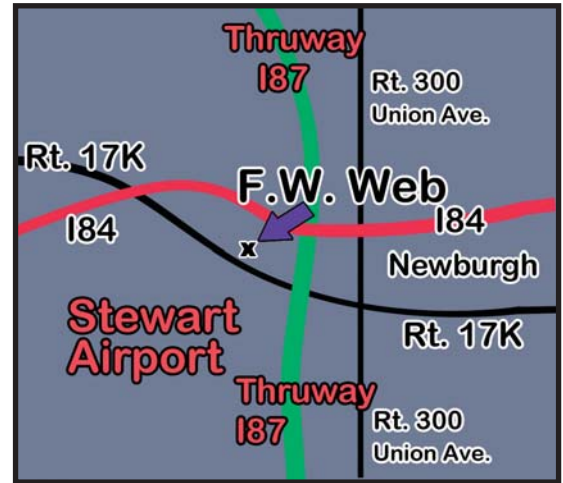
- ✓ Sign up for the golf outing and the Man of the Year Dinner Dance on line.
- ✓ See the up to date training schedule.
- ✓ Register AND THEN USE YOUR CREDIT CARD by a secure link!

And still: Download pictures of the golf outing, contact our members and associates -- and (coming this fall) download dinner dance photos!

2010 Training Class Schedule

Class	Date
Air Flow & Duct Design	Already held
Silver Certification	Already held
Heating Industry Then & Now with Oil Tech Talk	May 5
Gold Certification with Energy Conservation Analysis	May 12
Winning Strategies for Everyday Tragedies	May 13
Basic Electronics	May 19
Power Venters	June 2
Hazmat Training	Sept. 15

All classes are held at F.W. Web at 600 Corporate Boulevard, Town of Newburgh. Mail or fax your registration to: Porco Energy Corp., P.O. Box 910, Marlboro, NY 12542, Atten: Kristy, fax 845-236-7611. Classes start at 8 a.m. and include a light lunch.



Just \$50 a student!
Open to all oil dealers

Tom Peters explains: What is an ESPA Chapter

NEW WINDSOR — If the HVOHC elected to become an ESPA chapter then any new member of ESPA from our district would have to join the HVOHC.

However, while current members of ESPA would be under no obligation to join the HVOHC, they would be strongly encouraged to do so by ESPA.

Our board invited Tom Peters, CEO of ESPA, to its January meeting to discuss the ins and outs of

becoming an ESPA chapter.

Peters said that the only requirement was that HVOHC collect the dues for membership in ESPA. Everything else can remain the same or they can provide additional services. Each chapter is different.



Tom Peters

Some were concerned that existing members of might drop out of the HVOHC because they did not want the added expense of joining ESPA.

After a lively discussion, the matter was tabled for future consideration.

New Member



Sclafani Petroleum of Carmel sells fuel oil and bioheat. Their fleet runs on biofuel. Welcome to the HVOHC!

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Newburgh, NY 12550

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Designed by Riemann PR Services

Golf Outing - Don't miss it! Monday, May 17

- 1. 18 holes of shotgun golf.
- 2. Discount on fees for golf, T-signs and sponsorships if paid for by April 30.
- 3. Drawings and prizes.
- 4. Both lunch and dinner included.
- 5. Visit our www.hudson-heat.org to download flyer and register or mail registration to HVOHC, P.O. Box 40 Circleville, NY 10919



Carts line up for a wonderful day on the fairways.



Schumacher Obit

Gene Schumacher, owner of the former Area Oil Supply of Newburgh with 35 years in the oil business, died March 26.

After his tour as a Marine in the Vietnam War, Gene took a job at the Citco terminal in Newburgh in 1965. He and his older brother, Walter Schumacher,

were owners of Area Oil, Inc.

He bought out Walter and rode out the Arab Oil Embargo, high interest rates and all the rest. Gene joined Porco Energy in 2000 and worked there until his retirement in 2007. "His

dedication and honesty will be greatly missed." said Dominick Porco.

Survivors include his wife of 38 years, Elin Nystrom Schumacher; his brother, Walter Schumacher; daughters: Susan, Lynne and Robin; four grandchildren and three great-grandchildren.

New officers elected Eli Van Etten, vice president of Van Etten Oil in Monticello, has been elected president.

Other officers elected were: Dave Davenport of Middletown, vice president; Bonnie Lulay, A&J Hometown Oil/Larson's, Wurtsboro, Secretary; and Ralph R. Mills of Abbott & Mills, Treasurer.